



Superintendencia
de Bancos
e Instituciones
Financieras
Chile

FINANCIAL STABILITY AND MACROPRUDENTIAL POLICY IN CHILE, A COUNTRY WITH LARGE FOREIGN BANKS

Raphael Bergoeing

Superintendente de Bancos e Instituciones Financieras de Chile

March 1, 2012

www.sbif.cl

- Foreign banks in Chile do matter
- Pros and cons of foreign banks, in theory
- Doing the homework: sound policies in Chile
- Foreign banks in Chile: should we care?
- Two policy implications

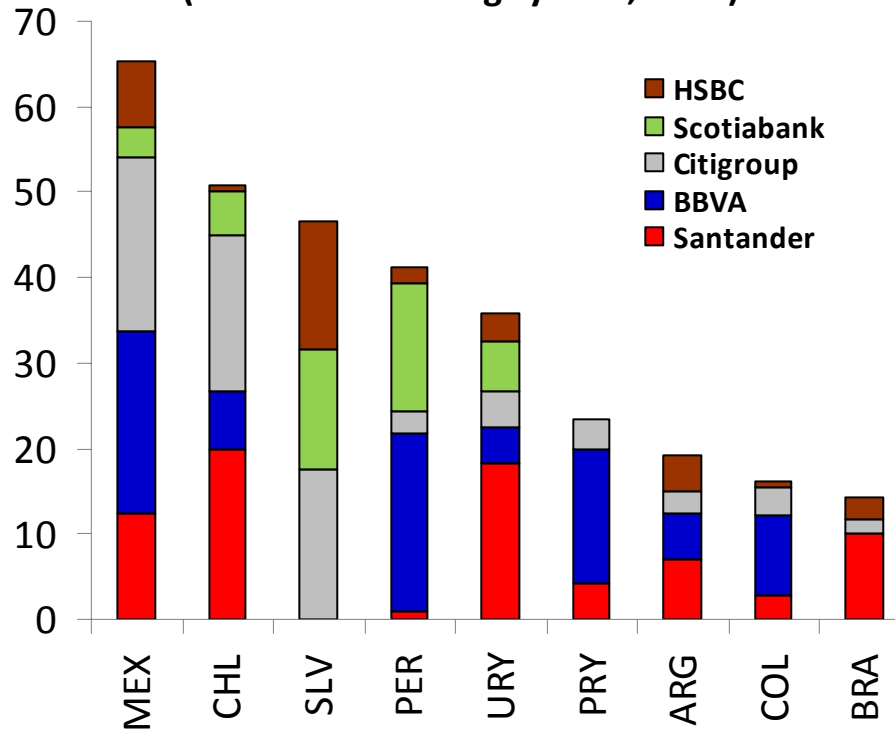


Superintendencia
de Bancos
e Instituciones
Financieras
Chile

Foreign banks in Chile do matter

Foreign banks hold > 40% of assets

Banking Assets of Foreign Banks
(% of total banking system, 2010)



Source: Kamil, Herman et al (2010).



Superintendencia
de Bancos
e Instituciones
Financieras
Chile

Pros and cons of foreign banks, in theory

- o It has the potential to improve financial stability:
 - Improvement in the overall quality of the loan portfolio.
 - Contribution to a less volatile lending over the local business cycle.
- o Outside competition can potentially mitigate anti-competitive behaviors in a concentrated industry.
- o Transfers and spillovers of knowledge and know-how.

- o The globalization of financial markets can create strong contagion effects across markets.
- o It can be difficult to deal with distressed banks in a cross-border setting, since there are many stakeholders involved and the resolution of failing institutions is more poorly defined at the international level than at the national level.

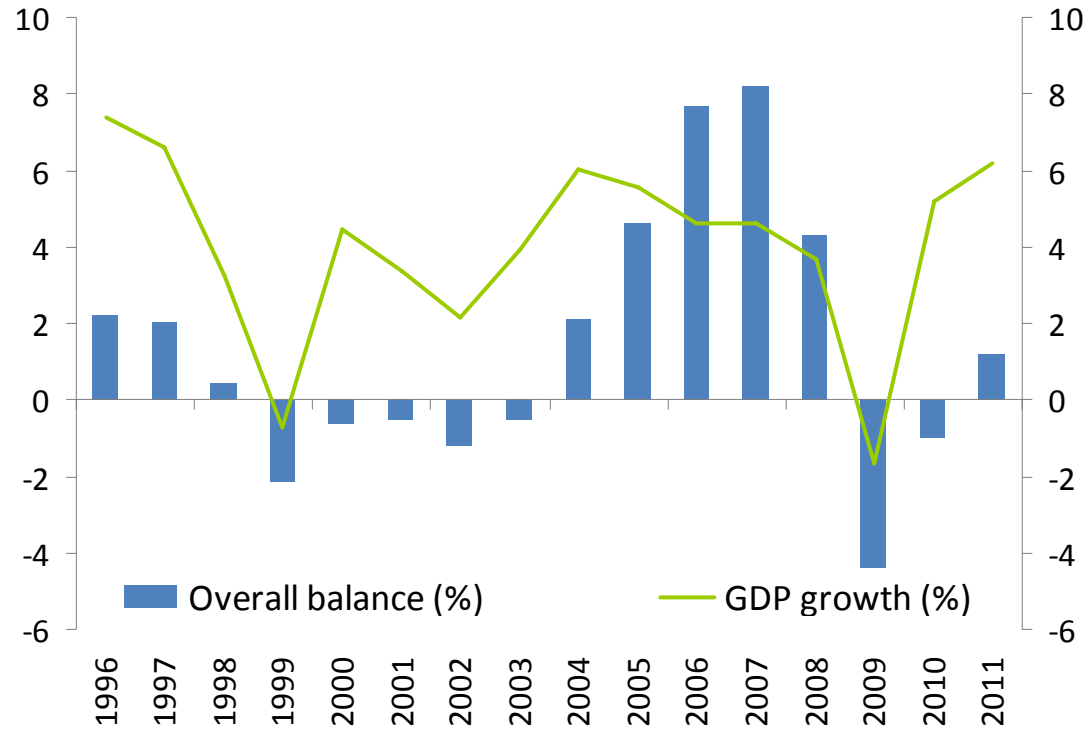


Superintendencia
de Bancos
e Instituciones
Financieras
Chile

Doing the homework: sound policies in Chile

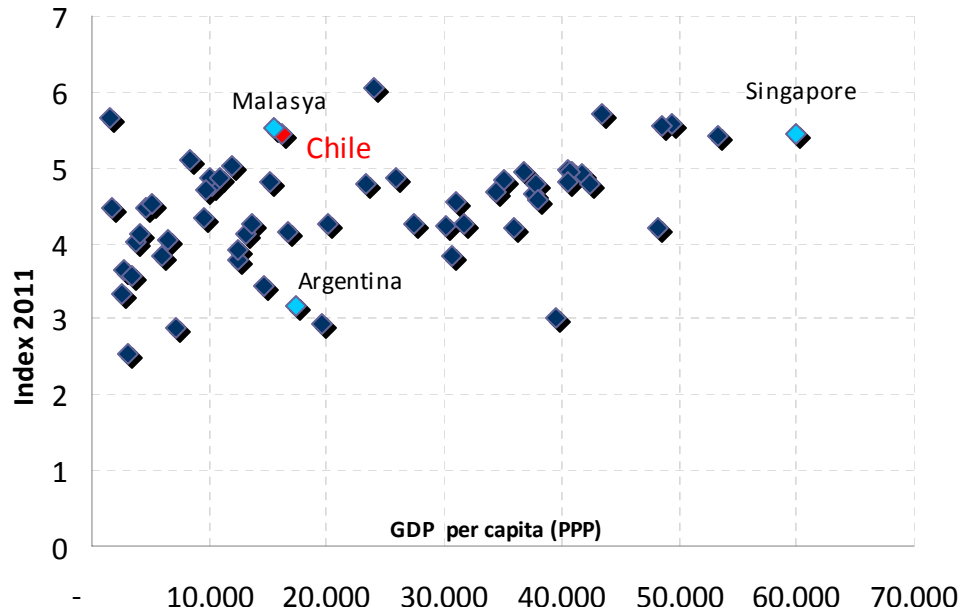
- A responsible and predictable fiscal policy rule (2001).
- An autonomous Central Bank (1989) with an explicit mandate (inflation and the payment system).
- A floating exchange rate regime (1999).
- Commercial and financial integration with foreign markets.
- A solid banking system, well regulated and supervised.
- Foreign and local banks face the same regulation.
- A financial stability committee (2010).

Countercyclical fiscal policy

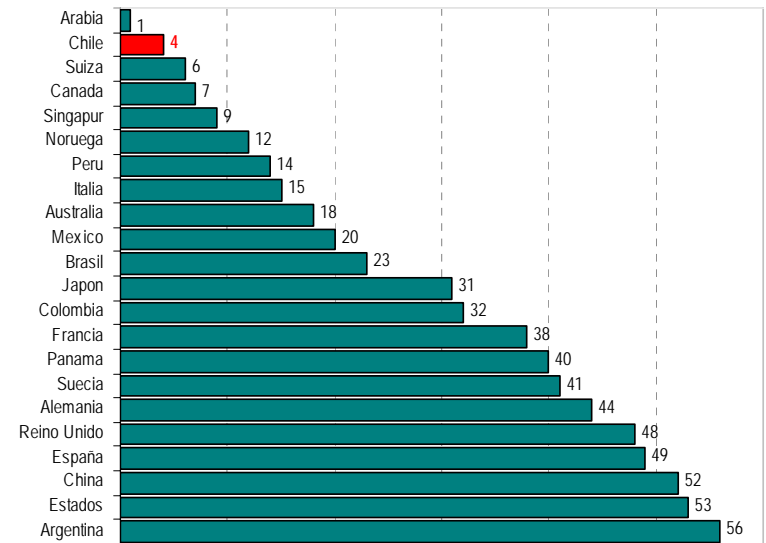


Source: Data from the Central Bank of Chile and the Budget Office of Chile.

Financial stability ranking (selected countries)



Banking stability ranking (selected countries, 2011)



Source: World Economic Forum and IMF.

And even though we still are in Basel I...

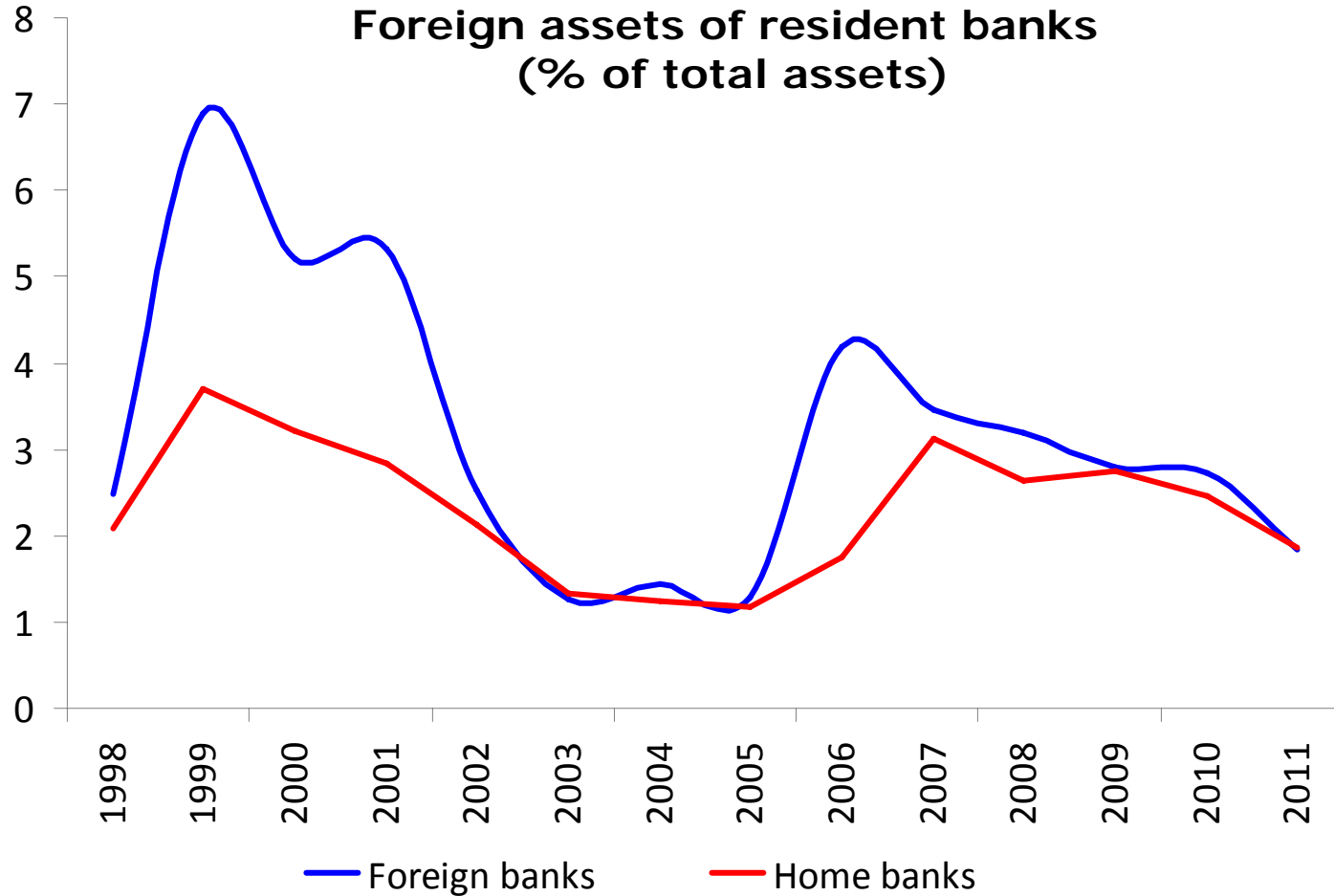
| | Basel I | Basel II | Basel III |
|----------------------|----------------|-----------------|------------------|
| Local banks | 100% | 100% | 83% |
| Foreign banks | | | |
| -Subsidiaries | 100% | 100% | 86% |
| -Branches | 100% | 100% | 100% |

Source: SBIF.



Superintendencia
de Bancos
e Instituciones
Financieras
Chile

Foreign banks in Chile: should
we care?



Source: SBIF.

- o Supply of cross-border bank lending and deleveraging remained relatively stable:
 - Subsidiaries of foreign banks in Chile have an asset composition and reliance on external funding similar to locally owned banks.
- o No evidence that market penalized subsidiaries, in domestic or foreign funding costs.
- o Financing to parents through selling shares, not reducing credits (Santander sold 7.8% of its shares in Santander Chile in November 2011).



Superintendencia
de Bancos
e Instituciones
Financieras
Chile

Two policy implications

- A sound economic (macro and financial) environment attenuates the differences in behavior among local and foreign banks. **Still, cross-border banking supervision not trivial.**
 - Cross-border funding is highly volatile.
 - Information (for instance, respect to funding with parent and other foreign subsidiaries or branches).
 - Regulation:
 - Limits to sight (and overnight) deposits overseas.
 - Corporate governance: the board defining an explicit and publicly known policy with respect to financial operations with parent institution.

- Macroprudential (and macro) policy greatly influences financial supervision.
 - Need for explicit coordination among local economic authorities.
 - Countercyclical capital buffers (and macroprudential triggers in general) are just a backing tool.
 - It is important to have certain requirements through norms (not through laws).
 - Risk-based financial supervision has a discretionary component (qualitative analysis).



Superintendencia
de Bancos
e Instituciones
Financieras
Chile

FINANCIAL STABILITY AND MACROPRUDENTIAL POLICIES IN CHILE, A COUNTRY WITH LARGE FOREIGN BANKS

Raphael Bergoeing
Superintendente de Bancos e Instituciones Financieras de Chile

www.sbif.cl